



Columbia Seeds, LLC

Winter 2011

January 19, 2011

Market Report

Crop & Market Update

Since being back from the holiday break; distributors are starting to get seed booked for spring, consumer packagers are getting things going and farm seed is getting staged at distributors warehouses. The weather in the Pacific NW is normal for this time of year and no issues to report with the 2011 crop to date.

Market Report

Perennial Ryegrass: Unchanged at this time but is expected to strengthen going forward.

T.T. Tall Fescue: Proprietary's are stable but Fawn & VNS have strengthened.

Kentucky Bluegrass: Stable at this time.

Hard Fescue: Unchanged to date.

Creeping Red Fescue: Prices are stable at this time

Chewings Fescue: Prices are stable at this time.

Sheeps Fescue: Price is unchanged.

Annual Ryegrass: Price has strengthened.

Orchardgrass: Prices are currently stable.

Medium Red Clover: This price is unchanged.

Highland: Sold out.



Mary's Traffic Corner



Current capacities for over the road and rail movements are good. Truckload forecasts are calling for growth between 4%-5%. Intermodal volumes are predicted to increase 7.8%. Concerns regarding widespread driver shortages are looming due to new regulations which bring more stringent driver requirements and ultimately this could result in driver shortages. Fuel has steadily increased from \$2.92 in July 2010 to \$3.34 in January 2011 with forecasts for near \$4.00/gallon by Summer. You may want to budget accordingly. Most truck and rail vendors are currently assessing FSC's in the 28%-30% range. As always, Brenda and I are here to help. Give us a call anytime or send an email.

For information on our turf and forage varieties, please visit our website at www.columbiaseeds.com to view our extensive line-up. Please call Tom, Scott or Ryan for current prices and programs.

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