



Columbia Seeds, LLC Market Report

Fall 2011
December 16, 2011



Crop & Market Update



The crop is heading into winter in good shape in most production areas. We are seeing some of the lowest numbers for carryover in the last couple of years. Our office will be closed on 12/23 and will reopen on 1/3/12. Our warehouse will be open for shipping during that time. Please let us know by 12/21 if you need something shipped during the Christmas break. From our family to yours, we wish you a **Merry Christmas** and a **Happy New Year!**

Market Report



- Perennial Ryegrass:** Price is stable.
- T.T. Tall Fescue:** Proprietary and commons have strengthened.
- Kentucky Bluegrass:** Stable at this time. Spring of 2012 prices are moving up.
- Hard Fescue:** Unchanged to date.
- Creeping Red Fescue:** Common is moving up.
- Chewings Fescue:** Price has increased.
- Sheeps Fescue:** Price is unchanged.
- Annual Ryegrass:** Price is stable today but could move up after the first of the year.
- Orchardgrass:** Prices are moving up for spring.
- Medium Red Clover:** This price is stable.
- Highland:** Sold Out.



Mary's Traffic Corner



Seasons Greetings! I think I have good news regarding fuel. Yes.....it's has stabilized and dropped slightly over the past couple of weeks. The US National average dropped 3.7 cents from last week to \$3.894 per gallon. Most rail vendors are adding 35-36% FSC this week which is a downward trend. Rail capacity is getting better in the Portland area. Over the road truck capacity remains tight which means OTR rates are still high. I expect to see capacity for both rail and OTR loosen up in the next few weeks. Scott and I are packing up the family and we are heading down to the Rose Bowl. **Go Wisconsin!**

For information on our turf and forage varieties, please visit our website at www.columbiaseeds.com to view our extensive line-up. Please call Tom, Scott or Ryan for current prices and programs.

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