



Columbia Seeds, LLC

Spring 2011

April 7, 2011

Market Report

Crop & Market Update

Reorders have been coming in at a steady pace. Rain continues in the PNW so the crop at this early stage still looks good. Rain also continues in the eastern 2/3 of the country. It would be nice to see some drier weather in those parts while the western plains & east of the Rockies could use some moisture. Tall fescue continues to move up as supplies decrease. Most of the medium red clover is cleaned up until new crop.

Market Report

Perennial Ryegrass: Stable at this time. New crop will be higher.

T.T. Tall Fescue: Proprietary & commons continue to strengthen.

Kentucky Bluegrass: No change.

Hard Fescue: Unchanged to date.

Creeping Red Fescue: Stable at this time

Chewings Fescue: Prices are stable at this time.

Sheeps Fescue: Price is unchanged.

Annual Ryegrass: Price is stable at this time

Orchardgrass: Prices are currently stable.

Medium Red Clover: This price is up.

Highland: Sold out.



Mary's Traffic Corner



Equipment availability for Spring has been very good. Most shipments pick up within a day or two. We are expecting capacity for both over the road and rail to tighten up towards mid-to-late summer. Rates are expected to go up for both modes of transportation. The leading topic seems to be the rising cost of diesel fuel. Most of the railroads and & truck brokers are charging in the 35% - 38% range for fuel surcharge. Anything can happen between now and then. You will get more bang for your dollars by keeping your freight cost down. I think the key to that goal will be for your Fall orders to come into us early. We work with several brokers and work hard to get you the best rate possible. As Fall gets closer, I will certainly keep you updated.

For information on our turf and forage varieties, please visit our website at www.columbiaseeds.com to view our extensive line-up. Please call Tom, Scott or Ryan for current prices and programs. Have a **Happy Easter!**

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