



December 9, 2004

Fall Crop Report

Last week the regional agricultural paper indicated the PNW was lagging behind in the precipitation year by 20 to 35 % (depending on location) that started on October 1st. I think this week we have made up that deficit plus much more. Heavy rains and winds in the valley are expected into the weekend with several feet of new snow in the mountains.

Crops continue to look good with no significant changes from the last report.

Market Update

Shipping activity remains relatively quiet. Booking activity has picked up as distributors look toward spring.

Perennial Ryegrass: Markets have stabilized and seem to be set for spring.

Tall Fescue: Prices are stable with some pressure to increase, particularly on future contracts.

Kentucky Bluegrass: Prices remain soft. Industry seems split on if prices will increase or stay the same.

Hard Fescue: Prices continue to increase. Supply very tight with much of the good quality seed already sold.

Chewings Fescue: Market prices continue to slowly increase.

Creeping Red Fescue: With the weaker dollar, prices in the States have slowly increased.

Annual Ryegrass: Even with large demand from overseas, prices have been stable.

Orchardgrass: The dip in price around Thanksgiving seems to have disappeared and prices have returned to normal.

Holiday Season

Columbia Seeds will be closed from December 24th to January 2nd for the Holidays. If you wish to contact us during that time, you may reach Tom on his cell phone 541.990.6728 or Scott on his cell phone 541.990.8865. We would like to wish everyone a Happy Holidays and look forward to another great year together.

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